

SAU #23/BMU COLLABORATIVE
 PUPIL TRANSPORTATION PROPOSAL
 DECEMBER 10, 2021

| | | |
|----------------------------------|----------------------------------|----------------------------------|
| Increase over FY2022 4.13% | Increase over FY2023 3.00% | Increase over FY2024 3.00% |
|----------------------------------|----------------------------------|----------------------------------|

BUTLER'S BUS SERVICE WAS THE ONLY BID RECEIVED:

| | CURRENT YEAR CONTRACT | | 12/10/2021 PROPOSAL | 12/10/2021 PROPOSAL | 12/10/2021 PROPOSAL | INCREASE % 12/10/2021 PROPOSAL |
|--|--------------------------|--|------------------------|------------------------|------------------------|--------------------------------------|
| | 2021-2022 | | 2022-2023 | 2023-2024 | 2024-2025 | 2022-2023 |
| Total cost for regular transportation: DAILY RATE PER BUS | \$ 321.71 | | \$ 335.00 | \$ 345.05 | \$ 355.40 | 4.13% |
| Pre-school special needs – Mid-day: | \$ 186.35 | | \$ 192.00 | \$ 197.75 | \$ 203.50 | 3.03% |
| Field Trips and Athletics (regular school bus) | | | | | | |
| Cost per mile | \$ 2.40 | | \$ 2.45 | \$ 2.50 | \$ 2.55 | 2.08% |
| Cost per driver hour | \$ 22.00 | | \$ 22.50 | \$ 23.00 | \$ 23.50 | 2.27% |
| Field Trips and Athletics (coach) for long and/or overnight trips providing creature comforts: | | | | | | |
| Cost per mile | NO BID | | NO BID | NO BID | NO BID | |
| Cost per driver hour | | | | | | |
| Special Needs Transportation: DAILY RATE PER BUS | \$ 321.71 | | \$ 335.00 | \$ 345.05 | \$ 355.40 | 4.13% |
| Fuel surcharge will be based on an amount over a "per gallon" cost of: | \$ 2.95 | | \$ 3.05 | \$ 3.05 | \$ 3.05 | 3.39% |
| After school late bus: DAILY RATE PER BUS | | | | | | |
| Bath School District | \$ 197.35 | | \$ 198.50 | \$ 199.00 | \$ 199.50 | 0.58% |
| Haverhill Cooperative School District | \$ 197.35 | | \$ 198.50 | \$ 199.00 | \$ 199.50 | 0.58% |
| Blue Mountain Union School | \$ 197.35 | | \$ 198.50 | \$ 199.00 | \$ 199.50 | 0.58% |

TRANSPORTATION CONTRACT COST SHARE BETWEEN SAU23 AND BMU: Regular Transportation

| | # BUSES | DAILY COST | DAYS | TOTAL COST | | AGREED SHARE | Increase over prior year |
|--------------------|-----------|------------|------|------------|------------------|----------------|--------------------------|
| | | | | DAILY COST | TOTAL COST | | |
| 2022-2023 | | | | | | | |
| REG & SPED | 10 | \$ 335.00 | 180 | \$ | 603,000 | 67% \$ 684,124 | 4.13% |
| WARREN | 2 | \$ 335.00 | 180 | \$ | 120,600 | \$ 120,600 | |
| SHARED | 3 | \$ 335.00 | 180 | \$ | 180,900 | | |
| REGULAR | 4 | \$ 335.00 | 177 | \$ | 237,180 | 33% \$ 336,956 | |
| TOTAL BUSES | <u>19</u> | | | \$ | <u>1,141,680</u> | | |
| 2023-2024 | | | | | | | |
| REG & SPED | 10 | \$ 345.05 | 180 | \$ | 621,090 | 67% \$ 704,647 | 3.00% |
| WARREN | 2 | \$ 345.05 | 180 | \$ | 124,218 | \$ 124,218 | |
| SHARED | 3 | \$ 345.05 | 180 | \$ | 186,327 | | |
| REGULAR | 4 | \$ 345.05 | 177 | \$ | 244,295 | 33% \$ 347,065 | |
| TOTAL BUSES | <u>19</u> | | | \$ | <u>1,175,930</u> | | |
| 2024-2025 | | | | | | | |
| REG & SPED | 10 | \$ 355.40 | 180 | \$ | 639,720 | 67% \$ 725,784 | 3.00% |
| WARREN | 2 | \$ 355.40 | 180 | \$ | 127,944 | \$ 127,944 | |
| SHARED | 3 | \$ 355.40 | 180 | \$ | 191,916 | | |
| REGULAR | 4 | \$ 355.40 | 177 | \$ | 251,623 | 33% \$ 357,476 | |
| TOTAL BUSES | <u>19</u> | | | \$ | <u>1,211,203</u> | | |

SECTION FOUR

Our proposal is based on utilizing 11 2018 or newer 48 and 77-Passenger Conventional buses and 8 new 2023 Thomas Freightliner 77-passenger buses. We will replace 5 buses in year 2 with new 2024 Thomas Freightliner 77-passenger buses, and 5 buses in year 3 with new 2025 Thomas Freightliner 77-passenger buses. All vehicles will fully meet or exceed all District and State of New Hampshire and Vermont equipment requirements. All vehicles will be registered with Government/Municipal plates from State of New Hampshire and Vermont.

All buses will be equipped with the following additional equipment included in our pricing:

- Two-Way Radio: 45-watt 128 channel Kenwood radio's UHF to be mounted in a convenient location.
- REI digital camera's model SD40 Digital cameras with infrared recording capabilities and up to 75 hours of recording time.
- On-Spot Tire Chains

All fuel to be purchased by Butler's Bus Service and will be capped at \$3.05 per gallon (net of taxes). Any fuel costs above the \$3.05 (net of taxes) will be billed to the district on a monthly basis.



BID FORM – LIST OF BUSES TO BE PROVIDED:

Bidder Company Name: Butlers Bus Service

BUS INFORMATION

| | BUS VIN | Chassis Year | Engine Year | Make | Model | Size/capacity |
|-----|---------|--------------|-------------|--------|-------|---------------|
| 1. | JT5959 | 2018 | 2018 | Thomas | C2 | 77 |
| 2. | N005865 | 2018 | 2018 | Thomas | C2 | 48 |
| 3. | JT5958 | 2018 | 2018 | Thomas | C2 | 77 |
| 4. | Jt5960 | 2018 | 2018 | Thomas | C2 | 77 |
| 5. | JT5961 | 2018 | 2018 | Thomas | C2 | 77 |
| 6. | JT5962 | 2018 | 2018 | Thomas | C2 | 77 |
| 7. | JT7336 | 2018 | 2018 | Thomas | C2 | 77 |
| 8. | JN7337 | 2018 | 2018 | Thomas | C2 | 77 |
| 9. | JN7339 | 2018 | 2018 | Thomas | C2 | 77 |
| 10. | JN7333 | 2018 | 2018 | Thomas | C2 | 77 |
| 11. | JN7331 | 2018 | 2018 | Thomas | C2 | 77 |
| 12. | NEW | 2023 | 2023 | Thomas | C2 | 77 |
| 13. | NEW | 2023 | 2023 | Thomas | C2 | 77 |
| 14. | NEW | 2023 | 2023 | Thomas | C2 | 77 |
| 15. | NEW | 2023 | 2023 | Thomas | C2 | 77 |
| 16. | NEW | 2023 | 2023 | Thomas | C2 | 77 |
| 17. | NEW | 2023 | 2023 | Thomas | C2 | 77 |
| 18. | Warren | 2023 | 2023 | Thomas | C2 | 77 |
| 19. | Warren | 2023 | 2023 | Thomas | C2 | 77 |
| 20. | | | | | | |

If new buses are purchased, the bid must evidence the new bus(es) are in your immediate possession or a letter from the manufacturer or authorized representative, providing the definite commitment that the new bus(es) shall be ready for service on the start date of this contract.